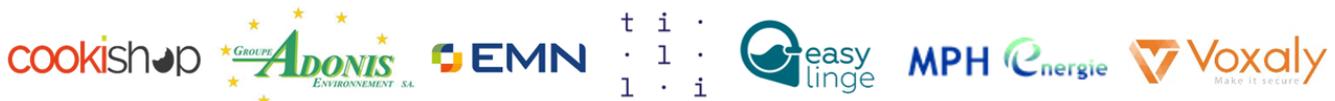




## M&A ADVISORY SERVICES FOR SMIDCAP COMPANIES



November, 2018

### 10 deals advised by LINKERS over the last 4 months

- 4 Company Sales: **COOKISHOP, GROUPE ADONIS ENVIRONNEMENT, VOXALY and a broker**

LINKERS completed the sale of **COOKISHOP.fr** - a leading private shopping website specializing in “Kitchen & Culinary Arts“, with a base of more than 600,000 members and 3.3 million visits / year - to one of its main competitors called **Privilège de Marque**.

LINKERS managed the equity partnership between **Groupe ADONIS ENVIRONNEMENT** - leader in the recovery of oil wastes in the Indian Ocean - located in Madagascar and Mauritius, and a **major French group** leader in the Environment and Recycling businesses.

LINKERS advised the managers of **VOXALY** - the Nr 1 in electronic voting in France - on the negotiation process leading to the merger of the company with Le Groupe La Poste subsidiary **DOCAPOST**.

LINKERS has acted as advisor to a leading French online broker specializing in life insurance products with 1.3 billion of euros under management in the sale of a structuring block.

- 4 Acquisitions: **METRA, MESTROLE and MENAO by MPH Energie, and Clean'heure by EMN**

LINKERS advised **MPH Energie** - a French independent industrial group proposing a global offer of value-added solutions and services for downstream energy distribution, transfer and measurement - on the acquisition of 3 companies specialized in fluid transfer measuring devices: **METRA, MESTROLE and MENAO**.

LINKERS advised **EMN** once again on an 8th acquisition (following La Colombe Nettoyage in March 2018) to complete its presence in western France, with the acquisition of **Clean'heure** in Rennes and the areas, in the field of offices and collective ownerships.

- 2 Fundraisings: **TILLY and EASYLINGE**

LINKERS assisted **TILLY**, a B2C-alteration service platform, in its first roundtable with private investors convinced by the complementary of the team, its fully-integrated technology and the valuability of the concept. Its developing acquisition and client loyalty strategies go through B2B2C channels and has already convinced promising partnerships such as A.P.C., Isabel Marant, Madura, Sézane...

The service, based in Paris, intends to expand nationally and is already available in Marseille and Aix-en-Provence, 7/7 from 9 am to 10 pm.

LINKERS took part in the fundraising of **Easylinge.fr**, aiming at expanding its online service of rental and cleaning of linens dedicated to individuals (short-term renters via Airbnb...) throughout the metropolitan territory.