

**Press Release - February 2017**

**Climpact-Metnext**  
Leverage climate impact. Improve performance.



**Weather & Climate  
Business Intelligence**

**French CLIMPACT - METNEXT sold to  
Japanese WEATHERNEWS Inc.**

***Climpact-Metnext, European leader in  
Climate Business Intelligence***

Climpact-Metnext, a European leader in Climate Business Intelligence, is specialized in providing medium-long term weather forecasts and decision making tools to assist companies in optimizing the impact of weather conditions on their activities.

Climpact-Metnext solutions are based on proprietary algorithms. The solutions use data provided by their connected local stations, broader weather forecasts and customer-specific operational information.

Climpact-Metnext solutions and services address in particular the following sectors: energy, industry, retail, agrobusiness and insurance. The group serves over 100 clients in 8 countries including: Engie, Carrefour, Axa, Syngenta, Sanofi...

***Weathernews Inc.: an Asian leading group listed  
on the Tokyo Stock Exchange***

Based in Chiba, Japan, Weathernews is a group specialized in weather-related information and services. Founded in 1986, the group has developed weather risk management support services with a particular focus on the transportation businesses (shipping, aviation, railway and road transportation).

With annual sales above €120m, Weathernews is a leading Asian player that is boosting its development on the European and American markets.

***Leveraging expansion in Asia and in the US***

Thanks to this takeover, Weathernews and Climpact - Metnext will mutually share their

technologies, know-how and infrastructure, and will combine their expertise to develop new services for customers in Asia, Europe and US.

**Patrice Massat, CEO of Climpact-Metnext:** *"This acquisition means that Metnext will receive Weathernews Inc. support to continue its development in Europe, will have access to Weathernews expertise, technologies and solutions in order to enlarge its service scope and allow its customers to benefit from it. Metnext will also benefit from Weathernews presence in Asia, Europe and in the U.S. to better support its customers globally".*

***LINKERS, advisor to the Vendors***

LINKERS acted as financial advisor to the Vendors (management and investment funds NextStage, Elaïa and Bpifrance) drawing upon its sector-specialized teams LINKERS IT and LINKERS Energy & Cleantech.

***Advisors to the Vendors:***

LINKERS Energy & Cleantech (Giuseppe Sangiovanni)  
LINKERS IT (Jérôme Luis)

LINKERS draws on the experience of its partners to assist companies from all sectors and offers them personal advises concerning:

- Business Valuation
- Financial Engineering
- Divestiture, Acquisition, Transmission
- Fundraising, OBO's, MBO's, MBI's...