

# LINKERS Lyon

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**LINKERS is strengthening in Lyon!**



Christian Navarro



Rémi d'Ersu



Claudia Fernandes



Alexandre Zoppi



Louis Murat

**LINKERS Lyon** strengthens its team with two recognized specialists in Transport & Logistics: **Rémi d'Ersu** and **Christian Navarro** who have been providing Strategic consulting, Mergers & Acquisitions advisory and recruitment services to decision-makers within this industry for over 30 years through **CONSULTRANS**, which they will continue to manage.

By joining LINKERS as Partners, Rémi and Christian will work alongside **Claudia Fernandes**, Director, and **Alexandre Zoppi**, Associate assisted by **Louis Murat**, Analyst, enabling the Lyon-based team to continue and intensify their commitment to entrepreneurs and investors by providing them advise on their equity transactions

Claudia and Alexandre were recently involved in the MBI sale of PACT, a company specializing in industrial piping, and in the sale of 100% of Alliance EcoConstruction and Inobat, specialists in external thermal insulation and facade renovation in the Rhône-Alpes region.

At the same time, Rémi and Christian, based in Lyon but active throughout France and abroad, will benefit from facilitated connections with the LINKERS' international network of M&A professionals to increase their cross-border transactions in the Transport & Logistics sector.

For the record, they recently advised 2A Finances on the sale of its transport subsidiaries De Zutter and De Zutter Distribution, assisted Léon Vincent Overseas in its takeover of Spanish forwarding agent Tracosa (revenue €30m), and also Naxco in the acquisition of Italian freight forwarder Galardi (revenue €63m).

Founded 25 years ago, **LINKERS** employs twenty professionals in its Paris, Lyon and Marseille offices. The company also relies on 6 senior advisors with varied experience profiles. Each year, the investment bank dedicated to the smid cap sector advises on 25 to 30 domestic and cross-border transactions (LBO-MBI transfers, disposals, acquisitions and fund-raising) with the support of its international network, **M&A WORLDWIDE**.

Headquartered at **LINKERS** in Paris, this network currently comprises some forty small & midcap investment banks in as many countries in every continent. The organization facilitates identification, connections and negotiations with potential counterparts worldwide.

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