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LBO

Industry Sector: Business Services - Transport & Logistics

Date : July 2025

LOGTRANS completes a first LBO with MBO+ to accelerate its growth

LT LogTRANS

LOGTRANS is a specialist in port logistics solutions and road transport of dangerous goods in France and in Europe.

Taken over in 2012 by Philippe Woerhel, LOGTRANS is a company specializing in logistics and road transport in the port environment. It has developed a unique model that combines operational performance with expertise in high value-added niche segments. LOGTRANS offers a comprehensive range of services including short-haul container transport, transport of dangerous goods, explosive products and ISO tanks, port traction and warehousing.

Thanks to its unique positioning and strategic location in the ports of Le Havre and Fos-sur-Mer, the company has built a strong reputation based on the quality of its services, thereby securing the loyalty of a portfolio of more than 200 customers. In addition, LOGTRANS places significant emphasis on environmental issues in its strategy, as evidenced by its investment in a fleet powered exclusively by biofuel.

This transaction aims to support LOGTRANS in implementing its ambition for both organic and external growth and to establish itself as a leading player in port logistics solutions in Europe.

The company's development will be based on two main areas : strengthening its niche expertise (transport of explosives, nuclear products, pharmaceuticals, etc) and expanding its geographical footprint to new ports in France and in Europe.

Philippe Woehrel, CEO of LOGTRANS: *"We are very proud of LOGTRANS' success, which is above all a testament to the dedication of its teams. Their commitment and high standards have enabled the company to build a solid and sustainable foundation. Today, LOGTRANS is at a key turning point in its development, which requires the support of a financial partner to accelerate its growth. That is why we have chosen to partner with MBO+ with whom we share a common vision of the company, the same high standards in the way we work, and strong human values. This partnership therefore marks a defining moment for LOGTRANS and is an essential lever for realizing our ambitions."*

Olivier Delrieu and Alexandre Chaton, Partners in MBO+, in charge of Buyout strategy: "We are very pleased to support the development of LOGTRANS, which benefits from a strategic positioning, a differentiated operating model, and a continuously growing port market. We will support the group and its teams in making LOGTRANS the French leader in container transport, in particular through the implementation of a key account approach and a targeted M&A strategy."

LINKERS, advisor to LOGTRANS

Sell-Side Advisors:

Financial: LINKERS Marseille - Pierre-Alexandre Suide, Romain Gerla

Legal: Cabinet Moatti - Michel Moatti, Boris Manenti

Shareholders Advisors:

MBO+: Olivier Delrieu, Alexandre Chaton, Loïc Grimaud, Alexia Bergues

Legal: Agilys Avocats - Baptiste Bellone, Chloé Journel

Financial: Mortier&Co - Lucas Reynier, Jonathan Haidar, Rémi Moucer

Strategy: PMP Strategy - Pierre-Alexis Corpechot, Lionel Chapelet, Sébastien Charbonnel

Financing:

CIC - Georges Hasbroucq

Arkéa Banque - Rémi Bruyelle, Serge Spataro

Société Générale - Anne-Laure Veauville-Dascotte, Yohann Paroieille

Neuflize OBC - Bérengère Esparcieux



LINKERS relies on the experience of its partners to assist companies from all sectors, and offers them personal advises concerning:

- Disposals, Acquisitions, Transmission
- Fundraisings, OBOs, MBOs, MBIs
- Distressed M&A
- Business valuation
- Financial engineering
- Debt & Restructuring

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Certaines de ces missions sont venues de véritables "Serial buyer" tenant les conquêtes sabre au clair. La qualité d'accompagnement d'ailleurs fait une place dans leur déploiement. Durant l'année 2017, LINKERS a réalisé un total de 26 tra